



FOR IMMEDIATE RELEASE

## **Appliance Recycling Centers of America Announces JP Harper to Join as Senior Vice President and Chief Operating Officer**

**Minneapolis, MN – October 18, 2016** – Appliance Recycling Centers of America, Inc. (NASDAQ: ARCI), a leading provider of appliance recycling and retailing services, has announced that JP Harper has been appointed the company’s Senior Vice President and Chief Operating Officer. Harper will oversee ongoing business operations for ARCA’s recycling business and ApplianceSmart retail store business, and will be instrumental in providing strategic direction to the company as it continues its growth, optimizing operational effectiveness and focusing on driving increased customer satisfaction and customer experiences.

Harper comes with a wealth of experience in the electric and gas utility industry, having spent the last five years at CLEAResult as their Vice President of Business Development and Sales where he oversaw the team that significantly grew sales from 2011 through 2015. Prior to CLEAResult, JP was a sales executive at EnerNOC, and prior to that worked for over 15 years in senior level positions at Accenture and Deloitte Consulting providing management consulting to electric and gas utilities on both supply-side and customer-side initiatives and projects.

“We are pleased to welcome JP as our Senior Vice President and COO,” said Tony Isaac, CEO of ARCA, Inc. “JP’s experience and proven track record of success in the utility industry make him uniquely qualified for this role. I look forward to the contributions he will make at ARCA as we strive toward providing best in class customer service for our utility partners and for our retail customers.”

Commenting on his appointment, Harper said “It is an honor for me to join such a talented and dedicated team at ARCA. ARCA has a rich history with over 40-years of providing appliance recycling services to utilities and end-use consumers, along with close to 20 years of selling new appliances to consumers through our ApplianceSmart retail store chain. Both the utility recycling business and the retail business are changing more rapidly than ever today. In order to keep pace with all of the industry change, ARCA is planning to increase our capabilities in reverse-supply chain logistics software including routing optimization and customer portals. In addition we will be looking to provide faster and easier access to information about appliances, appliance pick-ups, and perhaps most importantly to increase our focus on customer service and the customer experience in both our retail stores and through our utility-partners’ recycling programs.”

### ***About Appliance Recycling Centers of America (ARCA)***

*ARCA’s three business components are uniquely positioned in the industry to work together to provide a full array of appliance-related services. ARCA Advanced Processing, LLC employs advanced technology to refine traditional appliance recycling techniques to achieve optimal revenue-generating and environmental benefits. ARCA is also the exclusive North American distributor for UNTHA Recycling Technology (URT), one of the world’s leading*



*manufacturers of technologically advanced refrigerator recycling systems and recycling facilities for electrical household appliances and electronic scrap.*

*ARCA's regional centers process appliances at end of life to remove environmentally damaging substances and produce material byproducts for recycling for utilities in the U.S. and Canada. Eighteen company-owned stores under the name ApplianceSmart, Inc.® sell new appliances directly to consumers and provide affordable ENERGY STAR® options for energy efficiency appliance replacement programs.*

*This press release contains statements that are forward-looking statements as defined within the Private Securities Litigation Reform Act of 1995, including statements regarding ARCA's future success. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made, including the risks associated with the general economic conditions, competition in the retail and recycling industries and regulatory risks. Other factors that could cause operating and financial results to differ are described in ARCA's periodic reports filed with the Securities and Exchange Commission. Other risks may be detailed from time to time in reports to be filed with the SEC.*

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